

TribNet 2026 Breakout Sessions

New Features

Get ready for an inside look at innovation in action! Our Product Manager will spotlight the most game-changing enhancements introduced to TrulinX over the past year—upgrades designed to elevate your efficiency, sharpen your competitive edge, and transform the way you work.

TECHNICAL TOPICS

Database Management

Explore the core features that maintain the health and efficiency of your TrulinX database—everything you need to keep your system in top shape.

EXECUTIVE LEVEL TOPICS

Continuing Tariff Cost Management

See how real-time TrulinX cost tracking meets transparent customer pass-throughs—giving you clarity, confidence, and a smarter approach to tariff management.

NEW TRULINX CUSTOMER TOPICS

Implementation Essentials: Building a Smooth, Successful GoLive

Embarking on your TrulinX journey? This session equips new users with the proven best practices that make implementation efficient, organized, and stress-free. Learn the key steps to preparing your team, streamlining processes, and setting a strong foundation for a flawless GoLive. We'll also explore practical change-management strategies that inspire buy-in, boost confidence, and create real excitement across your organization. Walk away with a clear roadmap—and the momentum you need—to launch with success.

Customer Panel: Real Users. Real Strategies. Real Results.

Get ready for one of the most energizing sessions of the conference! This dynamic customer panel brings together TrulinX users from across the industry to share how they're leveraging the software to streamline operations, strengthen processes, and unlock new efficiencies.

Hear firsthand from people who live and breathe TrulinX every day—users who've tested ideas, refined workflows, and discovered practical tips you can put to work immediately. This is your chance to compare notes, spark new ideas, and gather real-world insights you won't find anywhere else.

Whether you're looking to optimize a process, solve a lingering challenge, or simply learn how others are getting the most out of the system, this interactive session delivers fresh perspectives and actionable takeaways straight from your peers.

ADVANCED TOPICS

Accounts Receivable Mastery: Advanced Tools for Accurate, Confident Control

Take your A/R expertise to the next level in this fast-paced, advanced breakout session designed for users who want to work smarter, cleaner, and with total confidence. We'll dig into high-impact topics that every power user should master—like clever tips for correcting invoices, best-practice workflows for reversing cash receipts, and how to know when a cash-receipt reversal is the right move versus when an A/R adjustment is the smarter path. You'll also learn the *critical* do's and don'ts of managing customer deposits (including

one big “don’t” you’ll be glad you heard here!). Leave with practical, real-world techniques you can apply immediately to keep your accounts accurate, your processes smooth, and your financial data rock-solid. If you want to elevate your A/R game, this session is your shortcut to expert status.

Accounts Payable Mastery: Advanced Techniques for Precision & Control

Ready to level up your A/P expertise? This advanced breakout session dives deep into the tools and techniques that help power users maintain absolute accuracy and efficiency in their payables workflow. We’ll explore key concepts like Expected vs. Accepted Cost, applying smart debit and credit adjustments, and optimizing your check run process from start to finish.

Learn how to confidently decide when a check should be reprinted—and when it’s better to void and restart the run entirely. We’ll also tackle tricky scenarios like correcting drop-ship vouchers or fixing customer invoices tied to vendor errors, giving you the clarity and know-how to resolve issues cleanly and quickly.

Walk away with expert-level insights, practical workflows, and powerful tips you can put into action immediately to keep your Accounts Payable process smooth, accurate, and audit-ready.

TRULINX TRANSFORMATION TOPICS

Dashboards Deep Dive: Empower Your Team With Insight-Driven Tools

Unlock the full power of TrulinX dashboards in this engaging breakout session designed for anyone who wants clearer visibility and smarter decision-making. We’ll walk through the core features of the CSR Dashboard—along with the newest enhancements added since last year—so you can see how these tools elevate efficiency on the front lines. Then, get an exciting first look at the Executive Dashboard, built to deliver high-level business intelligence at a glance.

ROUNDTABLE TOPICS

IT Roundtable: Your Technical Questions, Answered—TrulinX Style

Join us for an open-forum IT roundtable designed specifically for the technical minds supporting TrulinX. This session provides a dedicated space to ask questions, compare experiences, and dive into the TrulinX-related technical topics that matter most to your team.

A knowledgeable TrulinX resource will be on hand to address system-specific technical questions and guide discussions around best practices, infrastructure considerations tied directly to TrulinX functionality, and real-world troubleshooting insights. While we won’t cover general networking or unrelated IT topics, attendees are encouraged to share their own experiences, solutions, and lessons learned to help support one another.

If you’re an IT professional looking for practical answers, peer insights, and a deeper understanding of the technical side of TrulinX, this roundtable is your opportunity to connect, learn, and collaborate.

Cross-Functional Challenge Roundtable: Solving Real Problems With TrulinX Power

Step into a fast-paced, collaborative challenge designed to bring out the strategist in everyone! In this interactive roundtable, teams will tackle a simulated business

disruption—think supply-chain surprises, inventory mismatches, or other real-world hurdles distributors face every day. Your mission: use core ERP tools like forecasting, reporting, and workflow automation to design a smart, scalable solution.

This session sparks meaningful collaboration between distributors, engineers, and operational thinkers, showcasing how your TrulinX ERP serves as the essential bridge between functions. You'll compare approaches, share insights, and uncover new ways to leverage your system to solve complex problems—all while working side-by-side with peers who understand your world.

Come ready to think creatively, learn from others, and see just how powerful TrulinX can be when teams unite around a common goal.

Operational Pain Point Roundtable: Real Challenges, Real Solutions, Real Connections

Bring your toughest operational challenges to the table and tap into the collective experience of fellow TrulinX users. In this highly interactive roundtable, attendees will pitch their biggest pain points—anything from process bottlenecks to workflow frustrations—and collaborate on practical ideas, creative solutions, and fresh perspectives. A moderator will help spark the conversation with a curated list of starter examples, but the real value comes from you: your experiences, your questions, and your insights. This open exchange not only jump-starts problem-solving but also builds meaningful connections that can lead to ongoing conversations long after the conference ends. If you're looking for collaborative brainstorming, actionable takeaways, and peer relationships you can lean on throughout the year, this session is a must-attend.

Choose-Your-Topic Roundtable: ERP Café

Take part in one of the most interactive and customizable sessions of the conference! In this roundtable, *you* and your fellow TrulinX users will brainstorm and vote on the top three topics you want to dive into—right on the spot. Once the winning topics are chosen, attendees will split into focused discussion groups, each hosted at its own table or room for deeper, more meaningful conversations. A moderator will be on hand to guide discussions, answer questions, and pull in additional resources as needed, ensuring each group gets the most out of their time together. This format gives you the freedom to explore what matters most to you, learn directly from peers facing similar challenges, and walk away with practical insights you can use immediately. If you want real dialogue, real solutions, and real collaboration, this session is tailor-made for you.

NETWORKING SESSIONS

TrulinX ERP Bingo Networking Session: Meet People, Make Connections, and Have Some Fun

Get ready for the most playful networking session of the conference! Join us for **TrulinX ERP Bingo**, a light-hearted, conversation-sparking activity designed to help you meet new people while talking about the ERP topics you know best.

You'll receive a bingo card filled with ERP-related terms—think *inventory optimization*, *API*, *cost*, and more. As you mingle, listen for these terms in conversation and mark them off your card. The more you talk, the more squares you fill, and the more connections you make.

A moderator will provide the bingo cards, explain the rules, and keep the energy high throughout the session. It's an easy, low-pressure way to break the ice, swap insights, and hear how others are using ERP tools in their own organizations.

Whether you're competitive, curious, or just looking to meet fellow users, ERP Bingo guarantees laughs, learning, and meaningful connections.