GATES CORPORATION
Special Advantages to Their Distributors

Tribute has forged and maintained a strong relationship with Gates Corporation in order to anticipate your needs. By working closely with Gates, we help our software users meet vendor requirements and maximize discounts – all while selling the product in the most efficient manner.

BENEFICIAL TOOLS

Hose Assembly Generation
TrulinX™ software is designed so that you only need one format for an entire Gates Hose Series (i.e. G2 Series). TrulinX walks customer service personnel through a step-by-step process generating assemblies quickly and easily. It even calculates the cut length and labor based upon the length of the hose and diameter of the fittings.

Counter Sales
Easily handle your walk-in business with our counter sale module designed specifically with the hose distributor in mind. It allows for easy entry of items, kits, hose assemblies, etc. In addition, you have a quick and easy checkout process that handles check, cash, credit cards or on-accounts and ends with a very attractive customer receipt and day-end transaction analysis.

Serial Number Tracking
Easily track hose assemblies with our Serial Number configurator and labeling features. With TrulinX, you will be able to print out barcode labels with the unique ID number using BarTender software and easily track eligible hose assemblies.

Consolidation of Purchase Orders
Gates Corporation offers discounts on their purchases provided you have a certain dollar amount per product per purchase order. Since TrulinX offers a feature called Planned PO's, it facilitates the consolidation of items, so you can maximize discounts and purchase the product in the most cost efficient manner.

Calculation of Rebates
With TrulinX your software can generate a rebate report in Microsoft Excel®, which will contain all the appropriate information such as your Gates ID number, invoice, rebate location and rebate amount. The same report can calculate the total amount due. This is all accomplished by creating an Excel Spreadsheet one time, and then scheduling it or running it upon demand, which will improve accuracy and saving you valuable time and money.

Easily Update Pricing & Upload New Items
TrulinX can easily upload new Gates inventory into your system, whether it is several items or a new product line - saving significant time and money over doing it manually. And you can easily upload Gates pricing updates into the TrulinX system and entering an effective date.

EASY INTEGRATION

PowerPro Integration for easy PO transmittal
TrulinX allows you to easily generate a Purchase Order output file for the Gates "Power Pro" program, which is then automatically sent via FTP to their web site for processing, eliminating double entry of all your Gates purchase orders and increasing efficiency.

STRATEGIC PARTNERSHIPS

Multi-Location Gates Distribution Companies
TrulinX is installed at numerous multi-location Gates distributors throughout North America. We are committed to knowing the business and supporting our customers' success in that environment with such feature as stock transfers, remote sourcing and the ability to view item availability at all locations.

Going beyond the normal software vendor relationship, Tribute, Inc. has reached out to Gates Corporation to help us provide the best support to their distributor network and our customers, today and in the future.