



TRIBNET ATTENDEE REGISTRATION PACKET

Committees
June 18, 2019

Conference
June 19-21, 2019

**Cleveland Marriott Downtown
at Key Center**

1360 West Mall Drive
Cleveland, OH 44114-1217

**TribNet 2019
Annual Tribute & TrulinX System
User's Group Meeting
Tuesday, June 18 Committees
Wednesday - Friday, June 19 - June 21, 2019**

We invite you to join us for the 2019 TribNet meeting to be held at the Marriott at Key Center in downtown Cleveland at Public Square.

The PPAB and Program Review committees will meet on Tuesday, June 18.

The Opening Session for the joint meeting will be Wednesday, June 19 at 8:30 a.m. Classes and round tables will be offered through noon Friday, June 21.

The Welcome Reception will be Wednesday, June 19 at 6:30 p.m. and the **President's Dinner** for all attendees will be Thursday, June 20.

Membership to TribNet is \$700 and includes the meeting registration for one (1) delegate if you sign up by March 31st 2019. After 3/31/19, dues will increase to \$800.00. Additional attendees added after 5/31/19 will incur a \$50 late fee per person above the normal rate.

Meeting Registration includes the following:

Breakfast: June 19, June 20, June 21
Lunch: June 19 and June 20
Welcome Reception: June 19 (hors d'oeuvres)
President's Dinner: June 20

- All Tribute & TrulinX breakout sessions and vendor sessions.
- You do not need to sign up for the breakout sessions.

Benefits of Your TribNet Membership

1. The option to attend the annual conference which will have guest speakers, educational seminars, Tribute president's forum, and networking opportunities.
2. Access to User's Group conference materials, including breakout sessions training material if you are unable to attend the meeting, or for those wanting extra copies – including past years' material.
3. Eligibility for election to the Program Review Board (Tribute) or Program Priority Assignment Board - PPAB (TrulinX). Members review and prioritize the current open project list, which helps determine the direction for future Tribute and TrulinX development.
4. Networking with other TribNet members for tips and best practices for using the Tribute and TrulinX systems and other industry-related subjects.
5. When you pay for three online courses, you will get a fourth one free! (Regularly scheduled classes only, effective from the date your membership check is received through December 31st, 2019.)
6. Eligible for membership in our **TribNet Basecamp networking group**. A great way to connect with members prior to and after TribNet and ask questions relating to software, business concerns, etc.

Attendees Speak Out...

"The sessions this year were excellent. I was able to take away a lot of useful information that will help our company."
--Dearing Compressor

"It was interesting to be able to have discussions with others sharing my job title at round tables."
--Anonymous Attendee

"We aren't even users yet, and I think I picked up enough information to refer back to during the rest of our setup and implementation."
--Aberdeen Dynamics

"TribNet was very good again this year. Looking forward to 2019."
--Hydraulic Controls Inc

**TribNet 2019
Annual Tribute & TrulinX System
User's Group Meeting
Tuesday, June 18 Committees
Wednesday - Friday, June 19 - June 21, 2019**

One of the best values in business today is the training and networking you receive at the TribNet Users' Group Conference. At this meeting, you and your key employees can receive detailed training on important features of your system, designed to improve your business.

These seminars extend the training you've already received and allow you to utilize the full benefit of your software system. You will learn about recently implemented features and changes made due to customer feedback and the program review process.

You will have the opportunity to meet other Tribute customers, compare notes, and discuss ideas for improving your business processes and solving problems. This networking can be the most valuable part of the meeting. It allows you to establish contacts at other firms in your same industry, using the same business system. These contacts can be a valuable resource to your business all year long.

On top of all that, we'll have time to enjoy a little fun together as well. We are planning our welcome reception for Wednesday evening and a dinner Thursday evening in downtown Cleveland.

We hope you will attend the 2019 TribNet meeting and share your experiences and input with us. We look forward to seeing everyone in June!

Tentative 2019 Schedule:

Tuesday, June 18

Program Review & PPAB Committees Only

Wednesday, June 19

8:30 am - 11:50 am	State of Tribute Address and Guest Speakers
1:00 pm - 3:15 pm	Breakout Sessions
3:15 pm - 4:00 pm	First Time Attendees Mtg
6:30 pm - 8:30 pm	Cocktail Reception

Thursday, June 20

8:00 am - 9:00 am	President's Forum
9:00 am - 11:15 am	Breakout Sessions
1:00 pm - 4:30 pm	General Sessions
6:00 pm	Dinner

Friday, June 21

9:00 am - 11:15 am	Breakout Sessions
11:30 am	Conference Concludes

***Tuesday - Thursday includes breakfast and lunch
Friday includes breakfast only***

"... extend the training you've already received and utilize the full benefit of your software system."



SESSIONS FOR EVERY LEARNING LEVEL

TRIBUTE SYSTEM USER CLASS OFFERINGS

New Features – Our product manager, Mary Tinker, will walk you through the latest exciting features in Tribute.

Where's My Pick Ticket? – This session will detail the process of commitment, allocation, and releasing and the factors that make each step occur. You'll also learn tips for quote entry that help make the releasing process occur in a timely fashion, and tips for releasing on demand.

Database Management* – Learn all of the tools available in Tribute to purge and manage your data to help keep your Tribute system running efficiently and keep your information current.

Analyze Your Data with QUEST – QUEST helps you design and run your own inquiries and reports. Learn how to harness the power of QUEST to query and analyze information from your Tribute system.

Data Entry Timesavers – Learn about the different importing features available in your Tribute system to make changes and updates to information quick and easy!

Tribute Master Class* – Formerly known as Tips & Tricks, we're going to share more of our best tips and tricks for using your Tribute system.

Reconciliation Requisites – We're sharing the essentials of reconciling your general ledger in this must-see session!

Accounts Payable Essentials – If you are a new employee or simply want to pick up some extra tips for payables processing, you'll want to come to this session. We'll be sharing all the fundamentals for processing a payable in Tribute.

Accounts Receivable Essentials – Pick up some extra tips for receivables processing at this session. We'll be sharing all the fundamentals for processing a receivable in Tribute.

Harnessing Excel Functionality with Tribute – We'll show you how Tribute can interface with Excel to help you export data, analyze financials, and analyze data generated by report generators. We'll also throw in a few tips on formatting the data in Excel to produce impressive spreadsheets and tables!

Customer Panel – Back by popular demand....we've assembled another great group of Power Tribute users to answer any and all of your questions about how to get the most out of your Tribute system.

ROUNDTABLE Company Size - Size does matter...come to this roundtable to talk about how to mitigate challenges related to being a big, medium, or small sized distributor. Get tips from other users on how to manage your unique challenges.

Datto: Relax and Recover - In this valuable session, we will show you how to restore and recover data using Datto. Our Hardware Support team will be doing a full demo of the recovery process in addition to a great overview of the product and its requirements and benefits.

JOINT TRAINING CLASSES FOR BOTH TRIBUTE AND TRULINX USERS

Inventory Management Theory* - Join our Training Director, Julie Irvin, for a joint session with Tribute and TrulinX users to discuss the theory of inventory management. We're stepping back from the how-to of managing inventory and helping you better understand the management tools available in your system at a more theoretical level.

Best Practices* - Join our Training Director, Julie Irvin, for a joint session with Tribute and TrulinX users to learn best practices for industrial distribution and, more importantly, for using your Tribute and TrulinX system in the most optimum way possible.

TRULINX SYSTEM USER CLASS OFFERINGS

New Features – Our Product Manager, Susie Hopper, will walk you through the latest exciting new features in TrulinX.

Where's My Pick Ticket? – This session will detail the process of commitment, allocation, and releasing and the factors that make each step occur. You'll also learn tips for quote entry that help make the releasing process occur in a timely fashion, and tips for releasing on demand.

The Meat & Potatoes of Reconciliation* We've broken down our best reconciliation tips and tricks into even simpler terms to help you use your new TrulinX general ledger to manage and balance your books.

Harnessing the Power of Comments - Find out how comments can help you do things like notify sales or your warehouse of important information, or create tear-down worksheets for your BOM orders.

Warehouse Automation – We've been doing some exciting development in the warehouse area of TrulinX. Come to this session to see what TrulinX Air is, and how it can make your warehouse operations even more efficient!

Margin Subsidies* – Find out how to use everything from rebates to discount schedules to SPA's to ensure that your sales team is selling at the proper prices and purchasing at the right cost to ensure profitability.

DevEx Grid Capabilities – Come see how we have updated our screens to give you flexibility and customization in viewing and organizing information.

Slaying the Receivables Monsters* – We're taking you on a 30,000 foot view of how invoice corrections & A/R adjustments can be used effectively, and how to decide which method is best. NOTE: This class assumes prior knowledge of basic A/R processing.

ROUNDTABLE Company Size - A roundtable to talk about how to mitigate challenges related to being a big, medium, or small sized distributor. Get tips from other users on how to manage your unique challenges.

Horrigan's Helpful Hints – Wild Bill is back with his best helpful hints yet!

Customer Panel – We've assembled another great group of Power TrulinX users to answer any and all of your questions about how to get the most out of your TrulinX system.

New User Essentials for Quote Entry - Best Practice Tips for New Users of our quote entry screen & how to level up service levels.

New User TrulinX Essentials - A must-see TrulinX orientation session for New users

New User Retrospective - A session let by our newest customers to give you advice on what they wished they knew before going live.

**TribNet 2019
Annual Tribute & TrulinX System
User's Group Meeting
Tuesday, June 18 Committees
Wednesday - Friday, June 19 - June 21, 2019**

REGISTRATION CHECKLIST

1

- ❑ **Make your hotel reservation**
 - The group rate is \$175/night
 - Reserve online by clicking this link
 - Change the check-in and check-out dates as necessary.
 - Or by phone at 800-228-9290 and mention Tribute and group code **TUCTUCA**
 - Reserve by Friday 5/31/19 for the discounted room rate.

2

- ❑ **Complete Dues and Registration Form**
 - Meeting Registration deadline is 5/31/19

3

- ❑ **Complete Company Profile Form**

4

- ❑ **Return forms along with any necessary fees to Tribute, Inc.**
TribNet
Tribute, Inc.
1696 Georgetown Rd, Suite F
Hudson, OH 44236

Make checks payable to: Tribute, Inc.

Cleveland Marriott Downtown at Key Center

1360 West Mall Drive on Public Square
Cleveland, OH 44114-1217

Reservations:

Cut-off date for discount: May 31, 2019

Click Here for [Reservation Link](#)

Experience style and sophistication at the revitalized Cleveland Marriott Downtown at Key Center, an ideal location for meetings and gatherings of any size.



Offering stunning views of Lake Erie and the breathtaking city skyline, this recently renovated 25-story Cleveland hotel boasts 400 guestrooms with sleek furnishings, an indoor pool and fitness center.

Cleveland Marriott Downtown at Key Center is located conveniently around many main attractions, including the Rock and Roll Hall of Fame! While in town, you can experience a vast array of things to do including scenic train rides, beaches, hiking trails around the Emerald Necklace, golfing, shopping, robust nightlife, wonderful restaurants and breweries, arts and entertainment, and more!

Make your hotel reservations early to guarantee room availability!

The cut-off date for our special room rate is Friday, May 31, 2019. Beyond this date, the hotel may not offer this discounted rate.

Group Daily Room Rate - \$175.00

To make your room reservations, click the reservation link above and change the check-in and check-out dates as necessary.

You may also call 800-228-9290. Be sure to mention Group Code **TUCTUCA** to get the discounted rate.

Check in time is 4:00 PM and check out time is 12:00 PM. However, should special needs be required, let the reservation associate know, and they will try their very best to accommodate you.

Rooms are available from June 14 through June 24 at our group rate, *subject to availability*. If you want rooms prior to June 17th or after June 22nd, please contact Nina Baker to make the arrangements.

Just be sure to make your reservations in early. **Rooms must be booked by 5 pm on May 31, 2019.**

TribNet 2019 Annual Tribute & TrulinX System User's Group Meeting Tuesday, June 18 Committees Wednesday - Friday, June 19 - June 21, 2019

GETTING HERE!

Cleveland Marriott Downtown at Key Center

1360 West Mall Drive on Public Square
Cleveland, OH 44114-1217



Closest Airport: Cleveland Hopkins International Airport

Hotel is 12 miles NE from airport

Driving Directions: From Cleveland Airport: Follow signs from airport toward I-71 North; Take I-71 North to Downtown. I-71 N becomes I-90 E. From I-90 E, Merge onto E. 9th St via EXIT 172A. Continue on E. 9th St. then turn left onto Saint Clair Ave. Hotel will be ahead on left 2.5 blocks. Self-Parking is within underground garage located in front of hotel.

This hotel does not provide shuttle service.



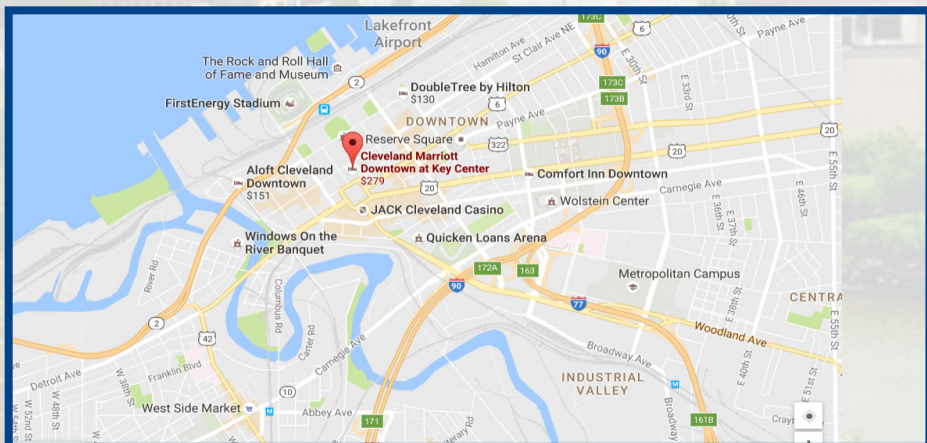
- Alternate transportation:
- Estimated taxi fare: \$40 USD (one way)
- LG Transportation **440-212- 5466; Fee: \$80 USD (one way); reservation required**
 - Cleveland RTA Rail service (**Red Line**), fee: \$2.50 USD (one way) - **From Cleveland Airport to Public Square - terminates at Terminal Tower - cross Public Square to get to Marriott**



Parking: The Marriott provides the following parking options:

- On-site parking, fee: \$22 USD daily
- Valet parking, fee: \$35 USD daily -include in/out privileges

For additional information, visit the [MAP section](#) of the Cleveland Marriott Downtown at Key Center's website.



CLEVELAND



PLAN YOUR VISIT!

Places to Eat + Drink

<https://www.thisiscleveland.com/eat-and-drink>

Activities

Rock n Roll Hall of Fame

.7 miles away

www.rockhall.com

JACK Cleveland Casino

2 minute walk from hotel

www.jackentertainment.com/cleveland

Progressive Field for an Indians game!

1 mile away

www.mlb.com/indians

West Side Market

1.5 miles away

www.westsidemarket.org

The Flats

1.1 miles away

www.flatseastbank.com

FOR MORE THINGS TO DO, VISIT:

www.thisiscleveland.com/things-to-do/



**TribNet 2019
Annual Tribute & TrulinX System
User's Group Meeting
Tuesday, June 18 Committees
Wednesday - Friday, June 19 - June 21, 2019**

1

Registration Form – Payment Information

Dues must be paid by each company registering for TribNet. If paid by March 31, 2019 the dues are \$700. If paid after April 1, 2019, dues increase to \$800.00. The dues include one attendee (delegate) to TribNet. Additional attendees are an extra charge as listed below, and will incur a \$50 increase if registered after 5/31/19.

COMPANY NAME:	QTY	ON OR BEFORE 3/31/19	ON OR AFTER 4/1/19	AFTER 5/31/19	TOTAL
COMPANY DUES	1	\$700	\$800	\$850	
PRIMARY DELEGATE (ALL DAYS)	1	INCLUDED IN DUES			
ADDITIONAL ATTENDEES (ALL DAYS)		\$400	\$400	\$450	
ADDITIONAL ATTENDEES (DAY 1 ONLY)		\$200	\$200	\$250	
ADDITIONAL ATTENDEES (DAY 2 ONLY)		\$200	\$200	\$250	
GUESTS AND/OR SPOUSE		\$200	\$200	\$250	

PAYMENT ENCLOSED

Any company who has not yet paid TribNet annual membership dues may still attend the Annual Conference provided a separate check marked 'DUES' for \$800.00 (After March 31, 2019) is included with registration. **Registration & Hotel reservation deadline is 5/31/19**

→ No refunds for cancellations made after 5/31/19

2

PLEASE SEND REGISTRATION FORMS WITH FULL PAYMENT TO TRIBUTE, INC.

Make checks payable to: Tribute Inc.
TribNet c/o John Magensky
1696-F Georgetown Rd.
Hudson, OH 44236

Note: TribNet expenses must remain separate from Tribute support and subscription services, so we cannot bill you and must receive a check for the dues and registrations.

3

Attn: Company Owners, CEO's, CFO's, Presidents, and Vice-Presidents

Tim Reynolds, President of Tribute, Inc., will host a President's Forum & Continental Breakfast on Thursday, June 20, from 8:00 - 9:00 am. Fill out the following if you plan to attend.

Company Representative: _____



**TribNet 2019
Annual Tribute & TrulinX System
User's Group Meeting
Tuesday, June 18 Committees
Wednesday - Friday, June 19 - June 21, 2019**



Registration Form – Delegate Information

The main Tribute / TrulinX user conference will run from Wednesday morning, June 19, through Friday, June 21. All breakfasts, mid-day snacks, and lunches are included on the days you sign up to attend. A welcome reception will be held on Wednesday evening, along with Tim's President's Dinner **for all attendees** on Thursday night (these are included in your registration fee). Any other activities and transportation are at your expense.

Check all boxes that apply.

- PPAB & Program Review – Tuesday, June 18
- Day 1 = Wednesday June 19
- Day 2 = Thursday June 20
- Day 3 = Friday June 21 - Half Day General Sessions

Primary Delegate (Attendee #1)

Name: _____ Title: _____
(as you would like it to appear on your nametag)

Email Address: _____

First Time Attendee?
 Attending: Day 1 Only Day 2 Only Day 3 Only All Days

Please check if you will be attending our: Welcome Reception (Wednesday evening)
 President's Dinner (Thursday evening)

Any special dietary/accommodation needs? _____

Attendee #2: Attendee or Guest

Name: _____ Title: _____
(as you would like it to appear on your nametag)

Email Address: _____

First Time Attendee?
 Attending: Day 1 Only Day 2 Only Day 3 Only All Days

Please check if you will be attending our: Welcome Reception (Wednesday evening)
 President's Dinner (Thursday evening)

Any special dietary/accommodation needs? _____



TribNet 2019
Annual Tribute & TrulinX System
User's Group Meeting
Tuesday, June 18 Committees
Wednesday - Friday, June 19 - June 21, 2019

4 Registration Form – Additional Attendee Information

Attendee #3: Attendee or Guest

Name: _____ Title: _____
(as you would like it to appear on your nametag)

Email Address: _____

First Time Attendee?
Attending: Day 1 Only Day 2 Only Day 3 Only All Days

Please check if you will be attending our: Welcome Reception (Wednesday evening)
 President's Dinner (Thursday evening)

Any special dietary/accommodation needs? _____

Attendee #4: Attendee or Guest

Name: _____ Title: _____
(as you would like it to appear on your nametag)

Email Address: _____

First Time Attendee?
Attending: Day 1 Only Day 2 Only Day 3 Only All Days

Please check if you will be attending our: Welcome Reception (Wednesday evening)
 President's Dinner (Thursday evening)

Any special dietary/accommodation needs? _____

Attendee #5: Attendee or Guest

Name: _____ Title: _____
(as you would like it to appear on your nametag)

Email Address: _____

First Time Attendee?
Attending: Day 1 Only Day 2 Only Day 3 Only All Days

Please check if you will be attending our: Welcome Reception (Wednesday evening)
 President's Dinner (Thursday evening)

Any special dietary/accommodation needs? _____



**TribNet 2019
Annual Tribute & TrulinX System
User's Group Meeting
Tuesday, June 18 Committees
Wednesday - Friday, June 19 - June 21, 2019**



Registration Form – Company Profile

Please complete and return with your registration.

Company Name: _____

Primary Contact & Position _____

Primary Services and/or Products Sold: _____

3rd Party Products/Services you utilize (3DSI, DistraNet, Enlighten.Net, Harland Technologies, ImageQuest, Matillion, MITS, t-commerce, Tour de Force, Rubber Tree Systems, WarehouseTWO)

Vendors you would like to see Tribute partner with:

Would you like us to help you network with specific groups of people, and if so, on what subjects or products?

Please email any changes in company information or staff to Nina Baker at nbaker@tribute.com

Tribute

Software for Successful Distributors

2018 TribNet

