It's simple really...

We know your business better!

# Tribute Inc.

## What Sets Us Apart ... Why We're the Leader in Industrial Distribution Management

**Our business is to help distributors achieve more profit in their businesses.** How? By utilizing our leading edge, industry-specific software and years of **expertise in your marketplace** to gain the edge on your competition.

Perhaps you've heard of Tribute, Inc. through our affiliation with your trade associations: **FPDA, ISD, NAHAD, NFPA,** and **NIBA.** We originated as a division of an industrial distributor based in Akron, Ohio in 1981 and separated from that company in 1994. We now have two business management software systems that support companies working toward maximizing efficiency and profitability.

Tribute offers a user-focused leading edge Windows product, TrulinX, to **meet your distribution needs and bolster your profits.**

We've incorporated more than 30 years of experience in the pneumatic & hydraulic, power transmission, belting, sealing products, motion control, instrumentation and hose distribution industry into everything we do.

This means that you get more than just software... much more. You get a strategic business partner that **knows how your business works** and what you need your software to do. A partner with award winning support and industry leading products. A partner who designs their software with input from industry experts, support-staff and end users.

Our growth has been accomplished by offering industry specific features, customer service personnel who **understand your unique business requirements** by their participation in internships at companies like yours, and unrivaled real-time support services. We stay in tune to the changes in your marketplace by our affiliation with your trade associations and our knowledge of your

industry, continually modifying and enhancing our products to meet your needs.

With an extremely dedicated and influential user base, and a retention rate above 95%, Tribute also benefits greatly from the input of its users into product development. In fact, Tribute has one of the few remaining independent user groups in the industry actively involved in guiding and selecting future product enhancements.

And Tribute's customers are typically high profile industry leaders, so input is filtered through their success. How many other software companies **actively seek and utilize your expertise** in the development of their product?

Tribute, Inc. has the flexibility to offer solutions for both the large and small distributor, but is focused enough to really know your business. Tribute makes a difference where it counts — on your bottom line, on your service levels and most importantly, with your customers.

THE FPDA MOTION & CONTROL NETWORK MEMBER

Proud Member NIBA The Belting Association

NAHAD MEMBER THE ASSOCIATION FOR HOSE AND ACCESSORIES DISTRIBUTION

POWERFUL FORCES WORKING TOGETHER NFPA

ISD INTERNATIONAL SEALING DISTRIBUTION ASSOCIATION MEMBER

ASSOCIATION FOR HIGH TECHNOLOGY DISTRIBUTION AHTD



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