



It's simple really...

We know your business better!

HOSE DISTRIBUTION

SPECIALIZED FEATURES TO HELP YOUR BUSINESS

Suppose you were able to get tighter and more accurate control over inventory while increasing productivity at the same time? For a hose distributor that's not so easy. But what if you had a tool that could help you generate complete hose assemblies in seconds? And what if this same tool automatically calculated cut-off lengths, material cost and labor amounts and allowed you to automatically generate serial numbers & labels?

Tribute has designed features specifically to meet hose distributor's critical business needs:

Hydraulic Hose Assembly Generator

This SMART PART feature saves time and money by allowing hydraulic hose assemblies to be generated in seconds while guiding you through the process.

Automatic Labor Calculations by Hose Length and/or Fitting Diameter

Save time and increase efficiency by automatically calculating labor amounts based on the hose length and/or fitting diameter so you can capture true gross margins on all your assemblies.

Automatic Cut-Off Length Calculation

Use manufacturer's cut-off length per end fitting to quickly and accurately calculate hose lengths.

Automatic Generation of Serial Numbers/Labels

This feature allows users to set up a standard template for serial numbers, consisting of an inner number, along with an optional prefix and/or suffix. The template is then connected to the appropriate product categories. Whenever an order is finalized for a hose assembly in one of these product categories, a new serial number will be automatically generated and printed to a label along with the pick ticket.

Counter Sales Application

Improve customer service at your counter by quickly and efficiently servicing your customer whether they pay by cash, credit, or applied to their account. Customers can also make deposits on special order or backordered items at the counter.

Lot Control Visibility & Management

You can buy in one unit and sell in another, e.g. feet, inches or meters, while managing all the various cut lengths. You will have visibility into the various lots from Quote/Order Entry while on the phone with a customer.

Next Step Feature for Training

Shorten the learning curve for new or existing employees by using the TrulinX Step-by-Step approach to daily tasks.

Crimp and Assembly Instructions with Each Assembly

Protect against costly mistakes by having detailed instructions by assembly or component such as crimp specifications, die selection or assembly procedures.

Automatic Tracking of Non-Stock and Drop Shipment Sales

Keep inventory current and your customers satisfied with full tracking and inventory history.

Multiple Transaction Types per Order

- * Drop Shipment
- * Non-Stocks
- * Stock Transfers
- * Shipments From Stock
- * Remote Sourcing
- * Bill-of-Materials

Load Manufacturers' Part Numbers

Keep your inventory accurate and up-to-date by and up-to-date by easily uploading your major supplier's catalog containing vital information such as: part numbers, descriptions, price, cost, and automatic price updates.

Support Staff Trained at Hose Distribution Companies

A valuable part of understanding your business is seeing it first hand. That's why our staff serves internships with distributors like you - to gain a better understanding of your business.



Tribute solutions for hose distributors.

We're designed around your business process and focused on your success.