

Strategic Business Partners



Software for Successful Distributors



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Today's distributor needs a strategic partner with the right tools and superior service to compete effectively and operate efficiently.

www.tribute.com



HOSE DISTRIBUTION

SPECIALIZED FEATURES TO HELP YOUR BUSINESS

TrulinX Overview

Today's industrial distributors do much more than ship inventory – they provide a wealth of add-on services such as fabrication, custom design and engineering, systems integration, service and repair, and more.

And as distributors' needs evolve and become more sophisticated, their business management system must be able meet those needs. So why partner with a software company that doesn't strive to address your unique needs?

Creating efficient business processes, workflows, competitive advantages, turning data into information, and turning information into the ability to make well thought-out business decisions is the focus of Tribute's Windows SQL-based TrulinX Software.

Designed to meet the evolving needs and vendor requirements of today's industrial distributors, fabricators and system integrators, Tribute utilizes input from customers, combined with 34 years of experience in the fluid power, fluid handling, motion control, and automation industries to develop industry-specific features that give distributors the competitive edge.

Get a Closer Look at the Value TrulinX Will Have on Your Business with Our Proprietary ROI Calculator



We are so confident that our Windows-based software solution will save on your bottom line that we are providing a complimentary business analysis to prove it to you!

Detailed report outlining:

- Cost reducing benefits
- Revenue enhancing benefits
- Total net benefits
- Cumulative and annual benefits
- Ongoing strategic benefits

Contact...
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Suppose you were able to get tighter and more accurate control over inventory while increasing productivity at the same time? For a hose distributor that's not so easy. But what if you had a tool that could help you generate complete hose assemblies in seconds? And what if this same tool automatically calculated cut-off lengths, material cost and labor amounts and allowed you to automatically generate serial numbers & labels?

Tribute has designed features specifically to meet hose distributor's critical business needs:

Hydraulic Hose Assembly Generator

This SMART PART feature saves time and money by allowing hydraulic hose assemblies to be generated in seconds while guiding you through the process.

Automatic Labor Calculations by Hose Length and/or Fitting Diameter

Save time and increase efficiency by automatically calculating labor amounts based on the hose length and/or fitting diameter so you can capture true gross margins on all your assemblies. Use manufacturer's cut-off length per end fitting to quickly and accurately calculate hose lengths.

Automatic Generation of Serial Numbers/Labels

This feature allows users to set up a standard template for serial numbers, consisting of an inner number, along with an optional prefix and/or suffix. The template is then connected to the appropriate product categories. Whenever an order is finalized for a hose assembly in one of these product categories, a new serial number will be automatically generated and printed to a label along with the pick ticket.

Counter Sales Application

Improve customer service at your counter by quickly and efficiently servicing your customer whether they pay by cash, credit, or applied to their account. Customers can also make deposits on special order or backordered items at the counter.

Lot Control Visibility & Management

You can buy in one unit and sell in another, e.g. feet, inches or meters, while managing all the various cut lengths. You will have visibility into the various lots from Quote/Order Entry while on the phone with a customer.

Crimp and Assembly Instructions with Each Assembly

Protect against costly mistakes by having detailed instructions by assembly or component such as crimp specifications, die selection or assembly procedures.

Load Manufacturers' Part Numbers

Keep your inventory accurate and up-to-date by and up-to-date by easily uploading your major supplier's catalog containing vital information such as: part numbers, descriptions, price, cost, and automatic price updates.

Support Staff Trained at Hose Distribution Companies

A valuable part of understanding your business is seeing it first hand. That's why our staff serves internships with distributors like you - to gain a better understanding of your business.

