


Tribute
 Software for Successful Distributors

t-COMMERCE

A POWERFUL, INTEGRATED e-COMMERCE TOOL

Every day the distribution business gets more competitive. Those who survive must find a way to provide their customers higher service levels for a lower cost. That's why distribution companies turn to technology. And that's why technology companies are looking at the Internet. But many are looking at it in the wrong light. Having e-commerce for e-commerce's sake is not an advantage. It has to be a tool that provides your customers the information they want, when they want it, accurately and quickly. It has to be efficient and integrated with your business system to provide customized information to each and every customer. Tribute™ knows this. That's why we've introduced t-commerce.

Tribute's t-commerce module offers Tribute users their own web site where customers can search inventory, place orders, see their own itemized pricing, check on their order queues, request expediting and research and reprint invoices. And it's completely integrated with the Tribute business system. Which means whenever you update Tribute, your web site automatically accesses current data - no separate administration is necessary.

Designed with your business needs in mind, t-commerce contains the tools you need to succeed in the e-commerce world.

Real Time Personalized Data

Like our support, t-commerce is real time. It's accessing Tribute data directly. Information provided is the most up-to-date available. And being connected to our software means you can access Tribute's strengths, such as your price/cost discounting tables and more without having to maintain a second database for your web site. Thus, customers can see their part numbers at their price, just as you have them set up in Tribute, so there's no confusion later when their invoice arrives. And it's all password encoded and secure, so that your business is protected.

Integrated Order Entry

Simple and convenient to use for your customers, all web-based orders are automatically entered directly to the Tribute system via the browser interface. Once there, they can either appear as quotes for you to review or as orders to immediately process - it's your choice. Either way, there's no re-keying, no waiting. We even check for errors to make sure only valid orders are automatically processed.

On-line Inventory

Tribute's t-commerce system provides the ability to let your customers view item availability - or not - if you so choose. The key is providing the flexibility to meet your customers' needs in the manner you prefer. You can show actual available quantity for each item online or a web available quantity that varies according to parameters you set. You can even attach a verbal message to each item (such as 'call for availability' or 'available') rather than a numerical quantity - depending on your preference.

Online Order Status/Expediting

Your customers can check their order status real-time and online, so it's even quicker and easier than calling a sales representative. And if they need to expedite an order, they can easily request to do so via the web with a simple click of their mouse. This keeps your customers' satisfaction level high, while providing your sales representatives more time to do what they do best - sell.

Invoice History

The faster you can provide your customers with answers to their invoice questions, the quicker you can expect payment. Tribute's t-commerce solution gives you the power to place your customers' invoice history online. This allows them to not only view past invoices, but to instantly reprint them when needed to ensure prompt payment.

Current Account Summary

t-commerce allows your customers to see a snapshot of their account status with you. They can see what they owe and for how long they've owed it - providing all the information they need to keep their account current.

Security and Control

Most importantly, t-commerce places control of your company's information directly with you. The site is entirely password protected and you decide who is able to view each area by the particular passwords issued. Tribute even provides tools to control and adjust the price and availability data fed into the web site, to ensure it reflects information accurately and according to your company's needs.

Tribute's t-commerce not only brings the power of the Internet to you, it brings the power of your company to the Internet.


Tribute
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 www.tribute.com
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the
 way it
 WORKS.