

# JOB COSTING

## TOOLS & RELIABILITY TO ESTIMATE ACCURATELY

***Do you build power units, valve assemblies, manifolds, FRLs, pump, or hose assemblies? Perhaps you do swap outs or conversions on your products. Either way, you still have the same questions:***

- ***How do I add, manage and track the costs in order to maintain the desired gross margin?***
- ***How do I schedule, expedite and track all of the assembly work?***
- ***How much money am I really making?***

*The TRIBUTE SOFTWARE SYSTEM helps you answer all these questions and more by providing one of the most versatile job costing / manufacturing systems available to industrial distributors today.*

- With TRIBUTE, when quoting a fabrication job you have the ability to select components from a menu, estimate labor and burden, then as the job progresses, you can view (on a screen or in a report) actual costs versus your estimated costs. This gives you the power to analyze your gross margin and the tools to make it grow.
- TRIBUTE allows Fab within Fab. When using subassemblies to complete a job, the work can be done by a different work center, profit centers, and even an outside fabricator. This feature makes it easy to track the progress of the subassemblies' work orders separately or combined as they are "Linked" to the final assemblies' work order.
- The 'Final Cost' process allows for an optional cost review before the job is closed. This allows for additional costs to be applied to the job even after it has been billed to the customer. Depending on the job, there may need to be installation labor or start up labor and expenses charged to the job.
- TRIBUTE also allows you to schedule jobs so that everyone – from the inside rep to the production manager to the shop employees – will understand which has priority and when each is to be completed. To do this, TRIBUTE shows the required date along with a priority code that can be used for more accurate internal planning. There are also multiple reports available to assist with any fabrication order.

- TRIBUTE's job costing module was created after countless hours spent with manufacturing customers determining their business needs. The result is a system that fits perfectly within your business.

### **TRIBUTE excels in...**

**Complex Assemblies:** *With nine assembly levels and features like Auto-Build and interchangeable bill of material templates, TRIBUTE enables you to handle every job with ease.*

**Labor/Burden Cost Tracking:** *Time is money, so easily and accurately tracking your labor time is important to your bottom line. That's why TRIBUTE's Job Costing Module allows integration of shop floor data collection and provides airtight labor tracking. Multiple labor and burden types mean you can define costs at varying rates and update them to the order automatically. And multiple estimate revisions allow you to track labor and burden throughout the job.*

**Job Scheduling/Expediting:** *TRIBUTE's job scheduling and expediting reports help improve customer service levels and set job priorities by providing up-to-date information on which jobs can be completed from stock and which may require expediting.*

**Job Status Monitoring:** *Comprehensive reports enable you to keep track of inventory as it is moved into and out of work-in-process, you'll know where each component is every step of the way.*

**Job History Tracking/Integration:** *On-line historical tracking means you will always have access to vital information, long after a job has been shipped. And TRIBUTE makes it easy to convert old quotes, order and invoices into new jobs.*