



HOSE DISTRIBUTION

SPECIALIZED FEATURES TO HELP YOUR BUSINESS

Suppose you were able to get tighter and more accurate control over inventory while increasing productivity at the same time? For a hose distributor that's not so easy. But what if you had a tool that could help you generate complete hose assemblies in seconds? And what if this same tool automatically calculated cut-off lengths, material cost and labor amounts? Now suppose this was all from a software company that truly understands the distribution business -- a company like Tribute, Inc.

Tribute focuses on your business like no other distribution software company can. We design features specifically around your business processes. We help you identify and get tight control of costs, and allow you to manage your gross margins with everything in clear sight. Most importantly, we put information into your hands that helps you quote more competitively and close sales more efficiently.

In short, we designed solution processes around your critical business needs:

Hydraulic Hose Assembly Generator

Saves time and money by allowing hydraulic hose assemblies to be generated in seconds.

Industrial Hose Assembly Generator

Designed for shopping list style configuration of industrial, teflon, and metal hose.

Automatic Labor Calculations by Hose Length and/or Fitting Diameter

Save time and increase efficiency by automatically calculating labor amounts tied to hose length and/or fitting diameter.

Lost Pick/Pack Set Report

Prevents non-billings to protect the bottom line.

Automatic Cut-Off Length Calculation

Use manufacturer's cut-off length per end fitting to quickly and accurately calculate hose lengths.

Automatic Vendor Rebate Calculation

Protect your profits with automatic rebate calculations for your specific vendors.

Counter Sales

Accommodates walk-in sales paying with credit cards, cash or on account.

Lot Control System

Identifies the various reels and lengths of hose you have in stock. Keeps you aware of shorts and allows for better tracking.

Automatic Tracking of Non-Stock and Drop Shipment Sales

Keep inventory current and your customers satisfied with full tracking and inventory history.

Tickle Dates for Sales Follow-Up

A simple call back can sometimes mean the difference. That's why Tribute contains tickle dates - to help you remember when to check on a quote and turn it into a sale.

Multiple Transaction Types per Order

- * Drop Ships
- * Non-Stocks
- * Stock Transfers
- * Shipments from Stock
- * Remote sourcing
- * Comment Lines
- * Labor Lines
- * Bill-of-Materials

Load Manufacturers Part Numbers

Keep your inventory up-to-date by automatically loading your manufacturers' part numbers and price updates.

Support Staff Trained at Hose Distribution Companies

A valuable part of understanding your business is seeing it first hand. That's why our staff serves internships with distributors like you - to gain a better understanding of your business.

Tribute solutions for hose distributors. We're designed around your business process and focused on your success.



the way it WORKS.